ABOUT CSH

The Corporation for Supportive Housing (CSH) is the national champion for supportive housing, demonstrating its potential to improve the lives of individuals and families by working with communities to create more than 385,000 real homes for people who desperately need them. CSH funding, expertise and advocacy have provided $1 billion in direct loans and grants for supportive housing across the country. Building on 30 years of success developing multiple and cross-sector partnerships, CSH engages broader systems to fully invest in solutions that drive equity, help people thrive, and harness data to generate concrete and sustainable results. By aligning affordable housing with services and other sectors, CSH helps communities move away from crisis, optimize their public resources, and ensure a better future for everyone. Visit us at www.csh.org.

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II. INTRODUCTION

This paper shares critical information about the Home and Community Based Services (HCBS) program and how it can boost ‘services’ in supportive housing.¹ HCBS services help individuals live comfortably in their own homes, despite challenges commonly faced by people with disabilities and all of us as we age. HCBS will be an essential supplementary resource to help supportive housing tenants thrive in their community at all ages.

The federal Center for Medicaid and Medicare Services or CMS has also made clear that tenancy support services or the services in supportive housing ARE HCBS services.² The aging of the American population is well documented, particularly the growth in older adults experiencing homelessness.³ Some of them experience chronic homelessness while others who remain in institutional, congregate and other long-term care settings, contrary to Olmsted guidance, have not been able to piece together the housing and services needed to return to their community. Individuals recently released from long-term incarceration may have limited community connections or lack the required skills and networks to gain living wage jobs and market-rate housing. Others have worked low wage, often physically demanding jobs for much of their lives and are priced out of the market as housing costs rise. No matter the history or population, the supportive housing industry is committed to serving people in need in their communities. Older adults are no exception.

As Americans live longer lives, all public systems, including supportive housing, will face opportunities and challenges. One such challenge will be understanding and navigating the public benefits available to support aging people, have disabilities, and/or have low incomes. This subject will be crucial as the number of Americans aged 65 and older double over the next 40 years, and those aged 85 and older quadruple between 2000 and 2040.⁴ Individuals with experiences of homelessness, long-term incarceration, institutionalization or significant traumas tend to experience a premature onset of geriatric conditions including physical and functional limitations that occur at higher rates and younger ages compared to their peers. Persons living in supportive housing or experiencing homelessness are more likely to have multiple chronic conditions. However, supportive housing residents are also less likely to have family or other ‘natural supports’ than other low-income populations. A higher percentage of those experiencing homelessness aged out of the foster care system, meaning no family member could support them in the transition to adulthood. In 2019, AARP estimated the national contributions of family caregiving at $470 billion.⁵

The late baby boomer demographic, who will reach age 65 in 2029, is most likely to experience chronic homelessness. These demographic changes also present an opportunity for the supportive housing industry, which remains committed to choice and thriving life in the community, to help ensure that older adults and future generations can access the support they need. The values of the supportive housing industry align well with the goals of community integration and choice that have been central to the disability rights field even before the Supreme Court’s Olmsted decision.

As local homelessness sector Coordinated Entry Systems continue to prioritize persons with the most challenging health-related issues for supportive housing, the demand for supportive housing and more intensive service models in housing will continue to grow. In addition, states continue to rebalance their aging systems, moving from an approach that relies on institutionalization to one that offers persons a Community First Choice option. Agencies planning for long-term sustainability are also aware of these populations trends and are planning on delivering or partnering to deliver the services that these residents will need to ‘age in place.’ HCBS can play a critical role in all of these efforts.

III. THE BASICS

HEALTH CARE COVERAGE

When working with older adults, their advocates need to ensure they can access all of the public sector benefits for which they are eligible. Supportive housing tenants tend to have low incomes and high rates of disability, making them eligible for Medicaid, the public health care insurance for persons with low incomes. But as tenants age and reach the age of 62, they may also be eligible for Medicare. Persons who are eligible for both Medicaid and Medicare are called “Dual Eligibles.” Since Medicare is available to all Americans, the program has a variety of built-in cost-sharing mechanisms, meaning people pay out-of-pocket for some healthcare-related costs. For eligible people, Medicaid can help cover many of these costs. Those who do not qualify for Medicaid may still be eligible for other Low Income Subsidies, also called “Extra Help,” to help pay for these out of pocket and non-covered expenses, such as prescription drugs. All older supportive housing residents should participate annually (or at lease up) in a Benefits Check Up, such as that created by the National Council on Aging, or engage with a similar program.

Supportive housing residents must enroll in the right healthcare coverage to receive the HCBS services described below. Individuals can receive support in deciding what Medicare

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7 https://www.ada.gov/olmstead/olmstead_about.htm
10 https://www.medicare.gov/sign-up-change-plans/get-started-with-medicare
11 https://www.cms.gov/Medicare/Prescription-Drug-Coverage/LimitedIncomeandResources
12 https://www.benefitscheckup.org/
delivery system (traditional Medicare versus a Management Care Organization or MCO) best supports their needs. Assistance is also available to help choose a health plan, called the Medicare Advantage plan if persons wants to choose an MCO option. Residents can access these services by working with their State Health Insurance Program or SHIP. CSH has also created an Older Adults Health Benefit guide to assist providers with helping tenants access these tools.

HOME AND COMMUNITY BASED SERVICES (HCBS)

The goal of the Home and Community Based Services program is to keep people in their homes for as long as possible, despite disabilities and the challenges that can come with aging or disabilities. HCBS offers additional supports, such as home health and personal care services, as alternatives to entering nursing homes and other institutional care settings.

HCBS is part of a state’s Long Term Services and Supports (LTSS) or Long Term Care (LTC) program, which is an umbrella program that also includes Nursing Homes. Medicaid is said to have a ‘structural bias towards institutional care’ because nursing home care is a benefit that the federal government requires states to offer through Medicaid. HCBS, however, is an optional benefit. States can choose what services they offer and to what populations. For example, the 1915 (c) Medicaid waiver program may have a long waitlist of persons who have proven eligibility because the state is allowed to limit the number of people who receive the services and most states have long waiting lists for these services. As a result, many people receive institutional care even though they could live in the community with the right housing and service supports.

To effectively partner with states, advocates need to understand the state’s perspective and how they design, finance and operate their LTSS or LTC program. States typically develop their HCBS programs with a few key decision points in mind:

- **Who they serve, commonly called populations.** Most states’ HCBS programs serve people who are aging, people who have significant physical disabilities and people who have intellectual or developmental disabilities (ID/DD). Other populations such as those with mental illness may be included as well. States are beginning to experiment with including persons with substance use disorders in these programs as well.

- **What services they offer, and how much of those services are available.** Services commonly included in HCBS programs include:13
  - Home health care, such as:
    - Skilled nursing care
    - Therapies: Occupational, speech, and physical
    - Dietary management by registered dietician
    - Pharmacy
  - Durable medical equipment
  - Case management

The language used to describe benefits can be tricky. It is important to note that case management, as defined by HCBS, is not the same as the case management that is commonly used in the homelessness or behavioral health fields. Case management in HCBS typically means an assessment of needs and ensuring that needs are being met, rather than "hands on" support. Caseloads are generally very high, for example 1 staff to 75 or more service recipients. Hands on support is delivered by home health agencies staff, not by case management staff. States also differ in their delivery systems, which means that as of April 2021, 22 states currently offer LTSS via Managed Care (M-LTSS) and the remaining states use a Fee for Service (FFS) delivery system. Several states, including California, are transitioning to an M-LTSS system, and that transition can take as long as 3-5 years.

IV. THE POLICY AGENDA

Medicaid authorities for HCBS

Medicaid authorities are the different components of the federal Medicaid program that offer optional strategies for how states can design their Medicaid program to meet the population needs and state policy goals. Different Medicaid authorities have different rules and requirements. CSH has created over a dozen Medicaid Crosswalks that are state-specific policy analyses of service offering and target population, along with alignment and potential alignment among quality supportive housing services and providers. Most states began their programs with 1915 (c) waivers that serve persons who meet the state’s definition of an institutional level of care. This waiver gives states the ability to waive a variety of Medicaid requirements including the requirement to offer all services to persons who qualify. This waiver is why Medicaid, despite being an entitlement program, can have a waiting list for specific services or populations. Advocates estimate that over 650,000 million people have been approved for services, but remain on waiting lists, often in institutional care.

States may also use the 1915(i) State Plan Amendment or SPA Authority to deliver housing support related services. As of August 2021, Minnesota, North Dakota and Connecticut’s Medicaid programs have been approved to include these benefits, and the District of Columbia, Illinois and New Hampshire have pending requests with CMS. In developing

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14 https://www.kff.org/other/state-indicator/total-medicaid-enrollment-in-managed-long-term-services-and-supports/?currentTimeframe=0&sortModel=%7B%22colId%22:%22Location%22,%22sort%22:%22asc%22%7D
15 https://www.csh.org/resources/north-carolina-medicaid-supportive-housing-services-crosswalk/
17 https://centerondisability.org/ada_parc/utils/indicators.php?id=9
these benefits, the challenge for states is developing a "Needs Based Criteria" to determine who qualifies for these benefits. From a budgetary perspective, states will want to have a good understanding of how many people will qualify and what those services will cost. This information is important because the 1915(i) authority requires 'statewideness,' meaning everyone who can prove they meet the Needs Based Criteria must be able to access the service. Therefore, states need to know what the cost of that service is as they develop budgets and requests to their legislatures.

Many states may be looking to use their HCBS Programs to fund housing support services, as they look to grow their supportive housing programs. States are looking to decrease institutional care for several important reasons. For example: nursing home care is far more expensive than HCBS; challenges of COVID management in institutional settings; current or potential Olmsted litigation; or simply honoring the preferences of Medicaid beneficiaries. No matter the reason, states are looking to expand supportive housing options for a variety of populations. As states focus more on addressing the needs of their aging residents, they employ a strategy of “Rebalancing,” meaning increasing access to HCBS so that people can remain in the community and reduce the current or growth in need for institutional settings. States may also have a Money Follows the Person (MFP) program, which works to move people out of institutional settings and into the community. Your state’s MFP coordinator is often a wonderful ally for developing more supportive housing, as they have seen firsthand how many people could return to or remain in the community if it was available.

V. IN PRACTICE

SERVICES ACCESS

The process for accessing HCBS services commonly differs depending upon the state and the needs and demographics of the persons served. For states with a Managed Care, LTSS delivery system model, the managed care plan may often be the first step in accessing services. An individual’s current Medicaid health plan may be beneficial in helping them be assessed for HCBS services because without HCBS services, the individual’s health remains unstable and expensive to maintain. Persons with intellectual or developmental disabilities (ID/DD) may be connected to services via a county office for ID/DD services. Moreover, persons who are aging may also be connected to services via your community’s Area Agency on Aging, commonly called the local Triple A.

The federal Administration for Community Living or ACL’s Eldercare Locator can help you find your local office. Communities also commonly have an Aging and Disability Resource Center or ADRC that can help link a person to services, and ACL’s Eldercare locator also includes information on these programs. Finally, Centers for Independent Living or CILs offer supports and services to ensure that people with disabilities remain in the

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18 https://www.medicaid.gov/medicaid/long-term-services-supports/money-follows-person/index.html
19 https://eldercare.acl.gov/Public/About/Aging_Network/AAA.aspx
community rather than living in institutions. Staff at all these programs, can be important new allies in the work to develop additional supportive housing capacity in your community.

WHAT THIS MEANS FOR RESIDENTS

Supportive housing programs are both serving people as they age in place in their programs and accepting referrals from an aging population. CSH celebrates their 30th anniversary in 2021 and several programs were initiated even before CSH's inception. Some residents have lived in supportive housing and their services needs have evolved. Other programs are required to take referrals from their community's Coordinated Entry System, which may prioritize serving people or households with older, frailer members. Whatever the reason, residents may need support to:

- Understand what services are available.
- Access services.
- Navigate structural or systemic barriers, including discriminatory behavior.
- Ensure the quality of services received.

WHAT THIS MEANS FOR AGENCIES

Supportive housing agencies may also choose to develop a new line of business and offer HCBS services in the community. This business development project will require a basic understanding of the program and services offered in your state, the needs of your residents and the expertise, staff capacity and funding available to develop a new line of business. CSH outlines three administrative models that agencies can pursue. Agencies may want to deliver and bill for services themselves, may want to partner with a mission-aligned community agency that offers the services your residents need, or agencies may wish to provide services themselves but contract out the billing functions. The pros and cons that agencies must consider are discussed in the referenced paper.

HEALTH CARE’S STRUCTURAL BIAS TOWARDS INDIVIDUALS

All health care programs, including Medicaid, include a structural bias towards individuals. Health care has historically measured outcomes individually, rather than as a household or a community. Health care practice has focused mainly on individual practitioners offering individual care, individual procedures such as surgery, changing an individual’s medication or behavior such as diet and exercises. Only the public health field and the burgeoning population health conversation, pioneered in the last decade, has grown beyond this structural bias.

The housing industry's basic unit of measurement can be a household, a building, a development, or a community. This misalignment between health care’s individual focus versus the housing industry household and building focus, creates challenges as these two industries work to collaborate more often and more effectively. The Housing sector may

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21 https://www.csh.org/resources/administrative-models-for-medicaid-funding-services/
approach a health care funder for staff that are attached to a building rather than to individuals. Health care generally only attaches staff to an individual who qualifies for those services and services are expected to follow the individual wherever they live.

For HCBS, this means that while particular residents who qualify can receive services, the building, development or project may not have benefits attached for all residents. Projects that serve many tenants or projects that serve seniors or communities exclusively with only a few health care payers may overcome that structural bias via volume, but those examples remain limited.

CONFLICT OF INTEREST (COI) REQUIREMENTS

The HCBS program includes a requirement for state programs to meet a conflict of interest requirement, and every state must develop conflict of interest processes that lead to the operation of “conflict free” case management. A person is referred for services, deemed eligible by state specific financial and functional criteria, and then referred to develop a Person Centered Plan or PCP. Conflict free commonly dictates that the agency that creates the PCP cannot be the same agency that delivers the services. This requirement was made in response to a practice where agencies would refer to all the services offered by their agency, but not to other services, limiting choice and options. Case Management in the HCBS field commonly refers to the work ensuring that services in the PCP are in place, rather than focusing on the more hands-on support that case management typically refers to in the homeless or behavioral health fields. Case Managers in the HCBS field commonly have a 1-75 or larger caseload and seldom are found in the community.

There are a few exceptions to the conflict free case management rule that vary state to state. For example, states have designated provider shortage areas in rural or frontier areas and the COI standards do not apply in those communities. Agencies, such as the Native American tribal health agencies may make a case for cultural-specific services, and if approved, COI requirements would be waived. States had the option of waiving COI during the COVID-19 pandemic as long as the public health emergency remained in place. Most states requested that waiver be approved.

The structures of the HCBS system poses challenges for providers of supportive housing, but none are insurmountable. One, most providers are commonly familiar and comfortable assessing needs and delivering services themselves. Coordinating care with a variety of other agencies can add administrative challenges. Persons who need services can often fall through the cracks as their case moves from eligibility determinations to services assessment to service delivery. Every step that is added to the process adds complexity that can prevent people from receiving the services they qualify for and need. These programs do not typically include navigation supports to help people navigate this multiple-step-

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23 http://www.balancingincentiveprogram.org/sites/default/files/CFCM_State_Summary_2015.v2_0.pdf
24 https://www.cms.gov/Medicare-Medicaid-Coordination/Fraud-Prevention/Medicaid-Integrity-Education/Downloads/key-messages-Person-Centered-Service-Plans-%5BSeptember-2015%5D.pdf
process and the burden often falls on family members and natural supports. This disparity creates access gaps for people without these supports. However, despite these challenges, HCBS remains the best strategy to align housing and services at scale.

The following graphic summarizes the basics of how people move through the eligibility and assessment processes to receive services. Each state has their own unique process. Some states have multiple processes and access points for different populations. Researching processes and breaking them down can help make them easier to understand. It can also be a way to start building partnerships in other systems, which will prove necessary when advocating effectively for the people your agency serves.

**Home and Community Based Services: the Path to Services**

**Eligibility Determination**
- Often done by the state
- Financial, Diagnostic and Functional Limitations all need to meet criteria to proceed
- Eligibility is updated annually

**Person Centered Plan Development**
- Principles of Conflict Free Case Management
- Service Coordinator like role
- Refer to services providers that are enrolled in each particular service and coordinate between them
- Plan is updated annually

**Service Delivery**
- Housing or Tenancy Support Services
- Your agency may offer other services OR may regularly partner with agencies that do

**THE SETTINGS RULE**

The HCBS settings rule, finalized in 2014, can be challenging to understand, but the law aligns with supportive housing values and precedents. The rule was established to address the fundamental importance of ensuring that people have the right to choose where they live. It also ensures that people receive the services they need to thrive while residing in the most community-integrated setting possible. These requirements can be challenging for supportive housing providers, who often offer an integrated housing and services package. It can also be challenging to ensure quality services and coordination of care when services are not integrated. However, supportive housing shares the value of choice, and therefore, CSH believes housing providers can work within the final HCBS Settings rule as services are expanded via HCBS. However, the traditional models of financing services will expand and change.

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The settings rule “creates a more outcome-oriented definition of home and community-based settings that focuses on the nature and quality of individual experiences.” Each state, within each HCBS waiver or SPA agreement between CMS and the state, must submit a plan to CMS regarding how the state will ensure that the settings rule is being complied with for all persons receiving HCBS services. A compliant setting includes a variety of characteristics including:

- The setting is integrated into and supports full access to the greater community
- The setting is selected by the individual from among other options
- The setting ensures individual rights of privacy, dignity and respect, and freedom from coercion and restraint;
- The setting optimizes autonomy and independence in making life choices
- The setting facilitates choice regarding services and who provides them
- The setting provides a lease, privacy, choice of roommates, free to decorate, can access food at any time, visitors at any time and is physically accessible.

These characteristics are also characteristics of quality supportive housing, and alignment with the settings rule is likely to be found as states work to determine service models. Each state has a process for determining compliance, and the administrative burden of proving that compliance may impact service providers. Proactive planning and engagement with states to address these issues at the system level can help to reduce these burdens.

VI. CONCLUSION

As the average age of individuals in our communities increases, the HCBS program will be an increasingly important part of efforts to improve access to various settings, including affordable, service-enriched and supportive housing. While the program can be complex to understand and navigate at the individual, program and system level, the values and intent of HCBS are aligned with quality supportive housing. In addition, the at-home services HCBS allows for are essential to help people successfully age in place and thrive in community. This primer is designed for housing and homelessness sector partners to better understand the program and how these services can be made available for those they serve.

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