

# **2020 New Hampshire Supportive Housing Institute**

#### FREQUENTLY ASKED QUESTIONS

## Will the webinar be recorded in case certain potential team members aren't able to participate live?

A: The webinar has been recorded. You can <u>download the materials here</u> and <u>access the</u> recording here.

### Can a team member attend the Institute Remotely?

A: No. At this time there is no option to participate in the institute remotely. If a member of your team is unable to attend a session or multiple session, please designate an alternative to attend in their place.

Can you confirm that the maximum team size would be 6, and ideally a combination of services, developer and potential funder? Understanding that some teams may not have all three sectors on board before the application/Institute (and that some match making could take place prior to the launch of the institute), does that maximum number include holding space open on a respective team for any later partners from the other sectors?

A: The maximum team size is six. A developer, service provider and property manager will be considered the ideal core team members. The other three team members can be from other sectors such as a funder, city/town representative and/or someone with lived expertise. Some or all of these team members may be employed by the same organization, provided that they have the professional expertise to fill those roles. If you feel you have a special circumstance relating to your team composition, please explain this in detail on your application.

### Will you be disqualified if you have an identified property manager but they are not able to attend the Institute?

A; You are a welcome to still apply to the Institute but you might be at a disadvantage relative to other teams that have all three core members attending.

## When you say funds may be available post Institute for "pre-development", can you elaborate what is included under that umbrella?

A: CSH offers Project Initiation Loan (PILs), which are early stage loans with flexible terms that may include 0% interest for the first 24 months. PILs are typically up to \$50,000 and are sized to move your project through the feasibility stage of the development process. Projects that complete CSH's Supportive Housing Institute receive preference when applying. Funds are subject to availability. Additionally, the NHHFA is currently planning to include incentives in the Technical Assistance Program for teams that successfully complete the Institute; <a href="https://www.nhhfa.org/developer-financing/technical-assistance/">https://www.nhhfa.org/developer-financing/technical-assistance/</a>