

2020 New Hampshire Supportive Housing Institute

Orientation Webinar | November 14, 2019

Today's Presenters

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CSH| Program Manager



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New Hampshire's First Supportive Housing Institute

The 2020 Institute is made possible by:

New Hampshire Housing Finance
Authority,

New Hampshire Community
Development Finance Authority,

New Hampshire Department of Health
and Human Services,

Northern New England Housing
Investment Fund,

Granite United Way,

New Hampshire Charitable
Foundation,

New Hampshire Endowment for
Health, and Housing Action New
Hampshire.



Thanks to the support of these
partners, the Institute is offered
free of charge to participants.

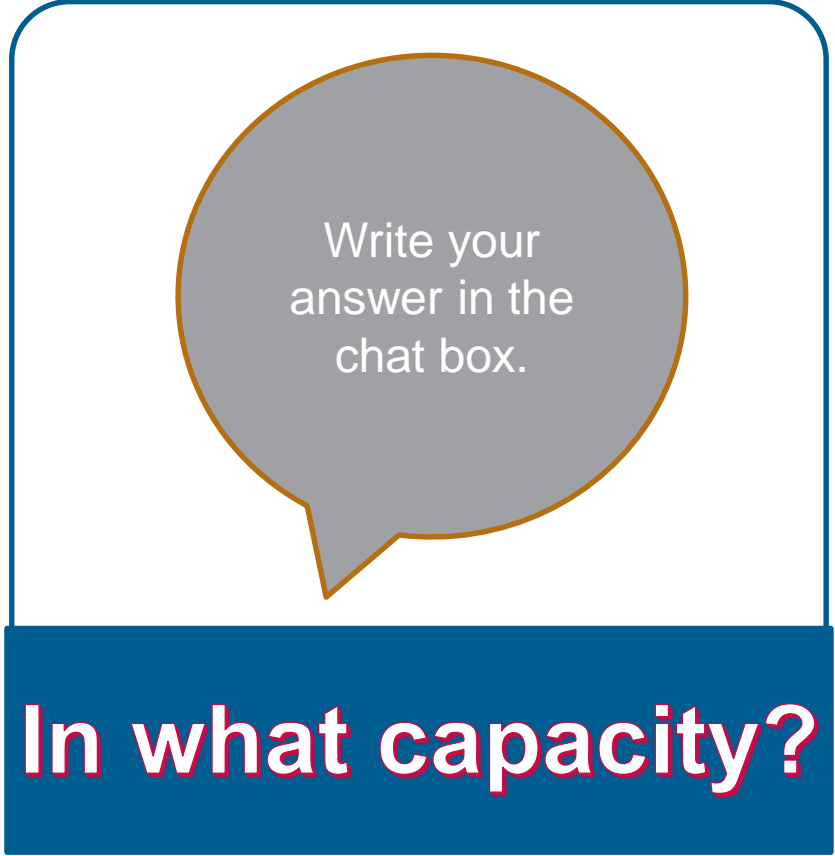
Today's Agenda

New Hampshire Supportive Housing Institute 2020

- Welcome and Introductions
- Supportive Housing Overview
- Institute Overview
- Institute Objectives and Benefits
- Team Make-up and Expectations
- Session Logistics
- Wrap-up and Questions

Poll Question

Do you now, or have you recently developed, operated, or worked in a Supportive Housing Program? If so...

A graphic of a chat box. It consists of a white rounded rectangle with a blue border. Inside the rectangle is a gray speech bubble with a brown outline. The speech bubble contains the text "Write your answer in the chat box." Below the white rectangle is a solid blue horizontal bar.

Write your
answer in the
chat box.

In what capacity?

About CSH

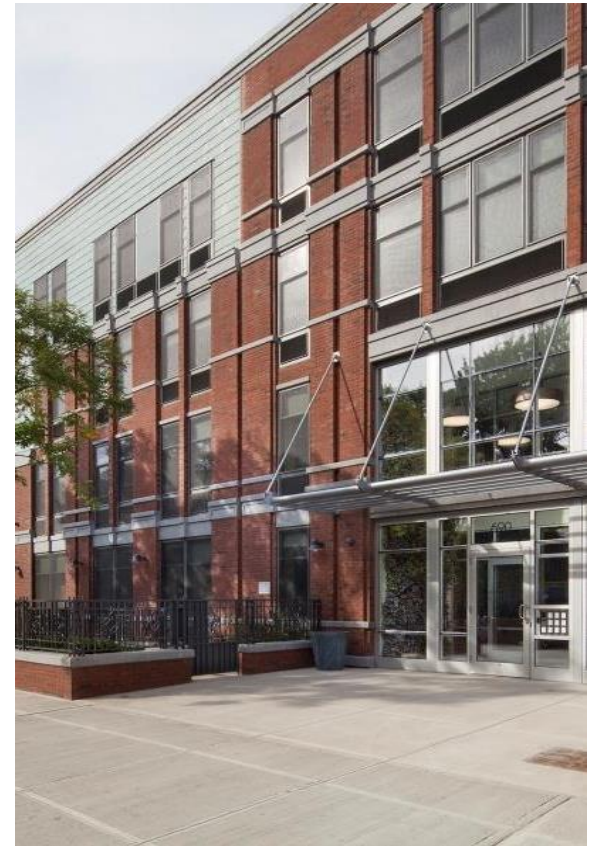
Advancing Housing Solutions That



Improve lives of
vulnerable people



Maximize
public resources



Build strong,
healthy communities

Maximizing Public Resources

CSH collaborates with communities to introduce housing solutions that promote integration among public service systems, leading to strengthened partnerships and maximized resources.



\$1 Billion In Loans & Grants



335,000
Homes
Created



40,500
Families
Housed



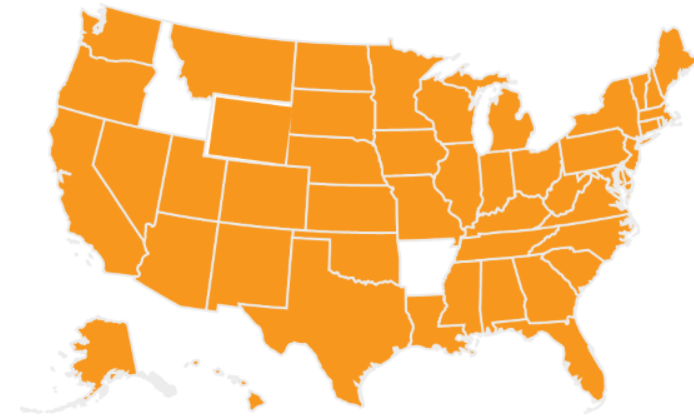
177,000
Jobs
Created



Lowered costs &
improved health
outcomes for fragile
individuals & families

Economic Impact

\$666B



1282 Loans
3050 Grants
300 Communities



csh.org

Improving Lives



What is Supportive Housing?

Supportive Housing is the Solution

Supportive housing (SH) combines deeply affordable housing with services that help people who face the most complex challenges to live with stability, autonomy and dignity.

Housing:
Affordable
Permanent
Independent



Support:
Flexible
Voluntary
Tenant-centered
Coordinated Services

Supportive Housing is for People Who:

Have extremely low incomes, with most earning 20% of area median income or less



Have complex health conditions that are at least episodically disabling



Often have long-term homelessness in their background



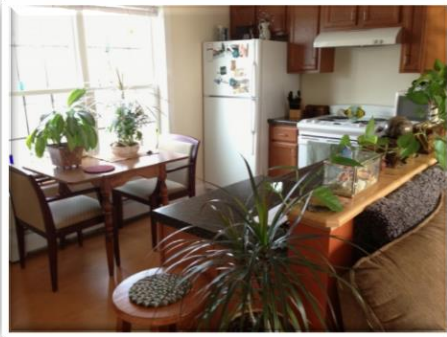
Cycle through institutional and crisis response programs



Belong to racial/ethnic and/or cultural groups that have been historically marginalized

High Quality Supportive Housing

A variety of housing models exist with common factors including:



Located within safe neighborhoods with close proximity to:

- **Transportation**
- **Employment opportunities**
- **Services**
- **shopping, recreation and socialization.**



Tenants *have a lease identical to those of tenants who are not in supportive housing.*

Services are voluntary and consumer-driven. They focus on ensuring that tenants can obtain and thrive in stable housing, regardless of barriers they may face.



The housing and its tenants are good neighbors, contributing to meeting community needs and goals whenever possible.



Supportive Housing Works

- 80% of supportive housing tenants are able to maintain housing for at least a year
- Use of the most costly (and restrictive) services in homeless, health care and justice systems declines when living in supportive housing
- Supportive housing tenants choose to participate in services even when they are not a requirement for tenancy

Institute Overview

2020 New Hampshire Supportive Housing Institute



2020 Institute Logistics

All trainings will take place at NHHFA
32 Constitution Drive, Bedford, NH 03110

DAYS 1 & 2 January 29, 2020| January 30, 2020

***January 31, 2020**

DAYS 3 & 4 February 19, 2020| February 20, 2020

***February 21, 2020**

DAYS 5 & 6 March 25, 2020| March 26, 2020

***March 27, 2020**

DAYS 7 & 8 April 22, 2020| April 23, 2020

DAYS 9 & 10 May 20, 2020| May 21, 2020

***In the event of a snow emergency these are the alternative dates.**

About the Institute

Learning collaborative for
shared understanding and
innovation


Research-backed tools,
trainings and knowledge
sharing



2020 Institute Goals

- Expand the capacity for SH across New Hampshire
- Create a robust SH Pipeline
- Address specific community housing needs

Institute Benefits



An individualized supportive housing plan

Improved skills to operate existing supportive housing and develop new projects serving people who experience multiple barriers to housing;

The opportunity to apply for early pre-development financing through the CSH Pre-Development Initiation Loan;

A powerful network of peers and experts to assist in project development and to trouble-shoot problems; and,

Leverages the strengths of each team member;

Post Institute technical assistance from CSH

Eligible Teams

Team Composition

- **Must include:**
 - Housing developer/owner partner
 - Supportive service provider partner
 - Property management partner
- **May include:**
 - Development consultant
 - City development staff
 - Local housing authority staff
 - Continuum of Care (CoC) representative
 - Person with lived expertise
 - Other local partners and/or funders as appropriate



Eligible Supportive Housing Projects

Housing Types Eligible For Financing Under New Hampshire Housing's Supportive Housing Program

The Supportive Housing Institute is specifically designed to support the creation of housing where:

Housing is permanent and affordable where tenants hold leases and acceptance of services is not a condition of occupancy; and

Comprehensive case management services are accessible by tenants where they live and in a manner designed to maximize tenant stability and self-sufficiency

Expectations of Teams

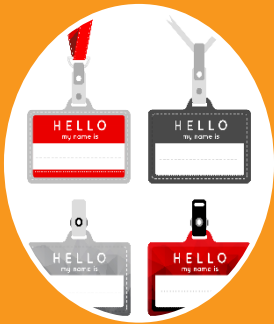
- Teams commit to following through on a project concept
- Teams attend ALL sessions and do homework
- Learn with us and your peers – participate in training
- We'll provide you with the knowledge, information, and connections you need to accomplish your goals



What Makes for a **Successful** Team



Makings of a Successful Team continued...



**Include the
appropriate
partners**



**The planned
level of services
meets the needs
of the population**



**Experience
among team
members**



Institute Deliverables

MOU among SH Development Team

Community Support Plan

Service Delivery Plan

Outreach, Engagement and Tenant Selection Plans

Tenant Leadership Plan

Management Plan

Operating Policies and Protocols for SHP and Property Manager

Preliminary Project Proposal and Budgets

Preliminary Feasibility Analysis for Potential Housing Site

Wrap Up and Questions



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THANK YOU!



New Hampshire
Housing



stay connected



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