



JOB ANNOUNCEMENT

Upper Midwest Director

The Organization:

For over 25 years, CSH has been a game-changer for the most vulnerable people in our country:

- ✓ Helping communities create 200,000 homes for individuals and families who did not have one;
- ✓ Bringing hope to thousands who thought they would live on the streets or reside in institutions forever;
- ✓ Ensuring not only a stable home for each, but access to the services that brought healthcare, recovery and training to their doorsteps;

Working for CSH:

If you have a desire to make a difference for people and families we have a place for you. Not only has CSH proven supportive housing works and does change the lives of individuals facing acute disabilities, complex medical and mental conditions, substance use disorders and economic barriers, we have done so while creating a family of nationally recognized experts who stay committed to our organization and mission throughout their careers. CSH offers empowerment, development and growth to those we serve and to our workforce. We attract talented professionals, offer competitive salaries with benefits, generous family leave and PTO, and fully embrace the philosophy that a sustainable work-life balance is desirable and achievable. With the aim of attracting good people who possess the confidence and drive to get the job done, CSH is now accepting applications for a Director for our Upper Midwest region.

The Position:

CSH is seeking a creative, results-driven and team-oriented leader to advance our Strategic Plan and to build an ambitious agenda. The Upper Midwest Director will advance CSH's strategic plan and drive supportive housing efforts primarily in Minnesota, while also pursuing business development in Wisconsin, Iowa, South Dakota and North Dakota. The ideal candidate will be a highly motivated and inspired individual who is able to link policy to "on the ground" practice.

Location

Position is based in Minneapolis, Minnesota. Considerable travel within the region and occasionally elsewhere will be expected. This position will work out of the CSH Minnesota office.

Responsibilities

- Use the CSH Strategic plan as a guide, provide strategic vision and thought leadership for Minnesota, including identifying, creating and seizing opportunities to impact the market; partner, oversee, build and implement the Minnesota systems transformation agenda and policy priorities.
- Lead efforts to sustain and expand public and private investment in supportive housing in Minnesota and the upper Midwest and engage mainstream systems of care in collaborative design and funding of integrated housing and service programs. Monitor the supportive housing pipeline; cultivate and maintain high quality relationships with CSH customers such as project sponsors, developers and service providers, Tribes, state and local government, advocates and provider associations.
- Work to deepen partnerships and foster new ones, engage executives from hospitals, MCOs, government agencies, elected officials and their staff, housing developers, advocacy groups, Tribes and community-based organizations to collaborate strategically, using best practices, in the movement to end homelessness in Minnesota.
- Develop new business in Wisconsin, Iowa, South Dakota and North Dakota using the Strategic Plan as a guide. Develop relationships with public sector and non-profit advocacy groups. Lead efforts to expand public and private investment in supportive housing in these states. Foster the development of a supportive housing pipeline and seek lending opportunities. Secure funding for CSH work in these states and work with Managing Director to identify staff to work on new efforts in these states.
- Develop effective working relationships and engagement with public sector partners, and non-profit advocacy groups that are engaged in funding and advocating for supportive housing.
- Develop lending opportunities and work closely with the Central Region Senior Loan Officer to connect them to providers in need of financial support for new supportive housing projects.
- Work with local and statewide stakeholders to draft and advocate for policy to increase capital and services for supportive housing and other local and statewide policy initiatives that arise.

- Implementation of training and knowledge exchange activities and improve provider access to needed technical assistance and peer learning opportunities to educate and translate healthcare policy to the supportive housing community.
- Conduct local business development and fundraising opportunities in collaboration with the Managing Director, Fund Development and Finance units. Deliver and lead the work of staff to deliver CSH's products and services on time and within budget.
- Represent CSH externally and collaborate with CSH and Central Region colleagues in advancing the region's work and serve as a member of the Central Region leadership team.

Qualifications

Passion for the CSH mission and possession of the leadership and management skills necessary to advance and realize CSH's vision and further enhance the organization's reputation in the communities we serve.

- 5+ years of management/leadership experience. Master's degree preferred, or equivalent experience may substitute for education.
- Familiarity with supportive housing and service models for vulnerable populations that include: chronically homeless; high-need frequent users of health systems; tribal populations; elderly; re-entry populations; transition age youth, and families.
- Experience in systems transformation work with other mainstream service systems, such as, healthcare, criminal justice, Medicaid, Intellectual/Developmental Disabilities, child welfare, employment, etc.
- Experience in developing supportive housing or affordable housing, in delivering supportive services, and/or in shaping and managing public programs for CSH's target population.
- Experience securing financial support from foundations, government and/or the private sector and with developing and monitoring budgets, contracts and ensuring program compliance is required.
- Demonstrated high-level decision-making capabilities and ability to provide inspiration and support to program staff in their efforts to deliver high quality services, meet objectives, and maintain effective relationships with a diverse range of constituents.
- Excellent computer skills including extensive knowledge of Microsoft Office applications including Word, Excel, Power Point and Outlook;
- Experience with public speaking, engaging the press, and familiarity with social media as a communication platform.
- Strong meeting facilitation skills with the ability to lead a community engagement process and move the group toward objectives.
- Statewide, regional and national travel required.

CSH staff are mission driven, we take initiative, pursue goals with minimal supervision and are adept at managing multiple assignments effectively.

Interested in joining our team as a leader in the national supportive housing movement?

To Apply: Candidates should apply by clicking on the link below. All candidates should attach their **Resume, Cover Letter and Salary Expectations as one Microsoft Word or PDF document.**

<https://csh.csod.com/ats/careersite/jobdetails.aspx?site=1&c=csh&id=53>

CSH is proud that it always has been and always will be an Equal Opportunity Employer.