



Potential end payers of Pay for Success contracts

Pay-for-success contracts are ones in which an end payer (usually a county or state government) agrees to pay a specified amount ("tariff" or "rate") for outcomes achieved ("payment triggers"). For example, in the Denver Pay for Success program, Denver City and County have agreed to pay a set tariff for each day spent in stable accommodation by an identified cohort of chronically homeless individuals.

This form will help you to think through the potential end payers in your areas. These entities will benefit from supporting individuals into housing - whether by helping them achieve strategic aims (e.g. ending homelessness), avoiding costly service usage (e.g. reduced emergency room visits or jail days), or enabling neighborhood revitalization.

We suggest you list as many end payers as possible if the preferred payer is not yet committed. That way you can return to this list if conversations with one potential payer fall through.

Potential end payer 1

Entity name	_____
Entity type	_____
Lead contact name	_____
Lead contact phone	_____
Lead contact email	_____
PFS team liaison	_____

Pay-for-success detail (if known)

Knowledge of PFS	_____
Outcomes funding available	_____
Commitment	_____
Known benefits	_____
Anticipated benefits	_____
Next steps	_____



Potential end payers of Pay for Success contracts

Potential end payer 2

Entity name _____
Entity type _____
Lead contact name _____
Lead contact phone _____
Lead contact email _____
PFS team liaison _____

Pay-for-success detail (if known)

Knowledge of PFS _____
Outcomes funding available _____
Status commitment _____
Known benefits _____
Anticipated benefits _____
Next steps _____

Potential end payer 3

Entity name _____
Entity type _____
Lead contact name _____
Lead contact phone _____
Lead contact email _____
PFS team liaison _____

Pay-for-success detail (if known)

Knowledge of PFS _____
Outcomes funding available _____
Status commitment _____
Known benefits _____
Anticipated benefits _____
Next steps _____



Potential end payers of Pay for Success contracts

Potential end payer 4

Entity name	_____
Entity type	_____
Lead contact name	_____
Lead contact phone	_____
Lead contact email	_____
PFS team liaison	_____
 <i>Pay-for-success detail (if known)</i>	
Knowledge of PFS	_____
Outcomes funding available	_____
Status commitment	_____
Known benefits	_____
Anticipated benefits	_____
Next steps	_____

Potential end payer 5

Entity name	_____
Entity type	_____
Lead contact name	_____
Lead contact phone	_____
Lead contact email	_____
PFS team liaison	_____
 <i>Pay-for-success detail (if known)</i>	
Knowledge of PFS	_____
Outcomes funding available	_____
Status commitment	_____
Known benefits	_____
Anticipated benefits	_____
Next steps	_____