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## **CSH Announces Grants to Advance Pay for Success Investments**

Washington State Health Care Authority selected as subgrantee  
Will receive funding to provide & evaluate supportive housing solutions

OLYMPIA, WA – [CSH](#), a grantee of the Social Innovation Fund’s Pay for Success program, announced today the selection of six subgrantee organizations – including the Washington State Health Care Authority – to receive federal funding to help develop Pay for Success supportive housing models that align payment for community-based solutions with verified social outcomes.

“In this technical assistance opportunity, the Health Care Authority aims to provide better care, better health and lower cost for the health care services of the Washingtonians we serve by identifying evidence-based preventative interventions, conducting feasibility studies, preparing for Pay For Success implementation and analyzing alternate social finance strategies,” said Dorothy Teeter, Director of the Washington State Health Care Authority. “We are excited to be selected for this opportunity, as it will continue to build on the work we are already engaged in related to developing, implementing and maintaining reliable, evidence-based interventions with proven savings in Washington, in the best interest of the individuals we serve.”

Funding under this Social Innovation Fund Pay for Success initiative is designed to support cities, states, and nonprofit organizations working to create and evaluate innovative ways to finance high-quality, effective supportive housing interventions producing measurable outcomes for individuals and communities. Supportive housing effectively links affordable housing for the most vulnerable populations to the services they need to stay housed, stable and independent.

“We are most grateful to the Social Innovation Fund for entrusting us with the responsibility of selecting subgrantees that will focus on utilizing Pay for Success financing to grow the idea of supportive housing throughout the country,” said Deborah De Santis, President and CEO of CSH. “Supportive housing is a proven solution that ends and prevents homelessness and helps a number of vulnerable populations. We have worked with local partners in Washington State and are excited to see the enthusiasm and vision the Authority brings to efforts to build Pay for Success to maximize the benefits of supportive housing.”

Pay for Success is a new approach; bringing together private, public and non-profit sectors to provide up-front funding to service providers. If the services provided achieve agreed-upon outcomes, the government repays the investors. If the outcomes are not achieved, the government does not pay, allowing the public sector to receive the highest return on taxpayer investments. Seven Pay for Success programs have been piloted in the United States, in the cities and counties of Chicago, Cuyahoga County, New York City and Salt Lake County, and states including Massachusetts and New York, in the fields of juvenile justice, early childhood education, homelessness prevention and recidivism.

In 2014, CSH received \$750,000 from the Social Innovation Fund (SIF), a program of the Corporation for National and Community Service (CNCS), to help strengthen the supportive housing creation pipeline of state and local governments, and service providers prepared to implement Pay for Success projects. The Social Innovation Fund is an innovative approach to transforming lives and communities, using federal funding as a catalyst for private and public collaborations to grow community-based nonprofits with evidence of strong results. Through the Social Innovation Fund Classic and Pay for Success programs, the SIF focuses on overcoming challenges confronting low-income Americans in three areas of priority need: economic opportunity, healthy futures, and youth development.

“The SIF Pay for Success grantees held highly competitive, open competitions to select communities in need of services and here we’re seeing the results of those competitions,” said Lois Nembhard, Acting Director of the Social Innovation Fund. “We couldn’t be more enthusiastic for the first Pay for Success subgrantees, all charged with the important mission to measurably improve the lives of people most in need.”

According to De Santis, Washington will be part of a cohort of state governments all interested in the use of the Pay for Success model to provide persons residing in institutional settings with the opportunity to transition to community-based supportive housing. Washington’s project will focus on providing supportive housing to residents of health care institutions who prefer to live in the community in order to ensure that Washingtonians have an alternative to an institutional setting.

CSH is collaborating with the [Harvard Kennedy School Social Impact Bond Technical Assistance Lab \(HKS SIB Lab\)](#) to provide this cohort-based model technical assistance. Awardees will receive government-focused expertise on project development, evaluation design, and procurement from the HKS SIB Lab and issue-specific expertise from CSH and its partners, the [Center for Health Care Strategies](#) and [Third Sector Capital Partners](#), in the areas of Medicaid funding of institutional and community-based services, and the creation and operation of high-quality supportive housing that meets the needs of the identified target population.

“The SIB Lab is excited to collaborate with CSH on a cohort model and work with these innovative governors who are trying to achieve better outcomes for their citizens and make more effective use of taxpayer dollars,” said Jeffrey Liebman, professor of public policy at Harvard Kennedy School and SIB Lab director. “The Pay-for-Success approach has the potential to generate scalable solutions that will allow states to provide supportive housing to residents of health care institutions who prefer to live in the community. We are looking forward to working with CSH to develop new strategies to finance preventive investments and spur social innovation that can be replicated across the country.”

In addition to technical assistance, CSH is providing the Washington State Health Care Authority a \$15,000 cash subgrant. The Authority is contributing an in-kind staffing match equivalent to \$45,000.

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### **About CSH**

CSH is a recipient of the Corporation for National and Community Service's Social Innovation Fund (SIF). As part of the SIF's new Pay for Success initiative, CSH is helping strengthen the pipeline of state and local governments and service providers prepared to implement Pay for Success projects across the country. By tying funding for community-based solutions to tangible social outcomes, Pay for Success has the potential to change the way government serves the public. Learn more at [nationalservice.gov/sif](https://nationalservice.gov/sif).

For over 20 years, CSH has been the national champion for supportive housing, demonstrating its potential to improve the lives of very vulnerable individuals and families. CSH has earned an award-winning reputation as a highly effective, financially stable organization, with strong partnerships across government, community organizations, foundations, and financial institutions. CSH is advancing innovative solutions, using housing as a platform for services to improve lives, maximize public resources, and build healthy communities. CSH is working to assure housing solutions are accessible to more people in more places. Find us at [www.csh.org](https://www.csh.org)

### **About the Corporation for National and Community Service**

The Corporation for National and Community Service is a federal agency that engages more than five million Americans in service through its AmeriCorps, Senior Corps, Social Innovation Fund, and Volunteer Generation Fund programs, and leads the President's national call to service initiative, United We Serve. For more information, visit [www.NationalService.gov](https://www.NationalService.gov)